

SMALL BUSINESS EXCHANGE

Vol 32, Edition 25 • September 8, 2016

Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

Rick Moore and Swinerton, Inc.—Affirmative Action and paying it forward - - key to success

By Cheryl Hentz, SBE Columnist

With fairness and inclusion at the bedrock of its foundation, general contractor Swinerton Builders has always been firmly committed to providing MBE/WBE/OBE certified companies with the maximum practical opportunity to participate as subcontractors, second and third tier subcontractors, and material suppliers on all their contracting activity. They are equally committed to Affirmative Action in their business dealings, whenever, and wherever possible. This is supported by both Jeffrey C. Hoopes, CEO and Gary Rafferty, President of Swinerton Inc.

So when Charles “Rick” Moore joined Swinerton some 35 years ago, it seemed like it was his destiny. He was joining a company where he could bring and integrate his own moral compass and personal philosophy of inclusion, fairness and integrity. That philosophy was instilled in him from childhood on.

“Swinerton’s mission vision and philosophy is built on integrity and inclusion and fairness. That’s one of the reasons I enjoy working for them. Their mission statement coincides with mine personally,” said Moore, Vice-President/Director of Community Relations, a position he’s held for ten years.

Moore began as a Project Administrator, then moved on to the MBE/WBE Coordinator, MBE/WBE Director, Corporate EEO Officer and finally to his current position. But no matter what position Moore has ever held at Swinerton, he has used it to communicate the company’s commitment to equal opportunity and access both externally to government agencies, project owners, subcontractors and vendors, as well as internally through company training and education programs on Swinerton’s equal opportunity commitments and responsibilities. Not only has he managed and promoted

■ Continued on page 7



Rick Moore, Vice President, Director of Community Relations | Swinerton Incorporated

U.S. Demographics Are Key To Our Economic Destiny

By Alejandra Y. Castillo

This year for the first time, the United States served as an official partner country of the world’s largest industrial trade fair, Hannover-Messe. Along with President Barack Obama and U.S. Department of Commerce Secretary Penny Pritzker, I accompanied a delegation of American minority entrepreneurs to Germany.

Within hours of the fair’s opening, it was evident that we had stepped into a time portal that zipped us into the future of the global industrial economy. The fair’s theme, “Integrated Industry—Discovery

Solutions,” only hinted at the amazing innovation-driven universe that we ultimately encountered at the trade expo. I witnessed the connective tissue of a vast, powerful technological framework taking shape—the Internet of Things (IoT)—and sensed that we were at the threshold of a major seismic shift in global industries, an unprecedented period of technological advancement. A new world of Artificial Intelligence (AI), advanced manufacturing, Big Data, and sensors is remaking entire industries at a breakneck pace.

Undoubtedly, this unfolding realm of innovations, created in part by U.S. entrepreneurs, holds a range of implications for America’s business community, and for our overall economic health.

It isn’t yet possible to have absolute clarity on the full long-term impact. However, these innovations already are providing clues to some experts who are developing predictions informed by historic knowledge and contemporary data.

One school of thought holds that the rapid automation of manufacturing and production systems signals a major workforce reduction. Darrell M. West of the Brookings Institution warns that the shift will impact millions globally, as AI, and other iterations of advanced manufacturing and distribution displaces massive numbers of workers.

On the other hand, some technologists envision a different kind of industrial growth that includes positive new opportunities for entrepreneurs and workers alike. During a May 2016 interview with Fareed Zakari of CNN, Reid Hoffman, LinkedIn’s founder, said he anticipates that entire new sectors and occupations will sprout from the rise of IoT. The formation of entirely new businesses will in turn “create interesting jobs,” Hoffman said. While the concerns of West and other futurists about increased unemployment caused by IoT and robotics are legitimate, my perspective more closely tracks Hoffman’s glass half-full scenario—though with a twist.

For three years I’ve led the Minority Business Development Agency (MBDA) at the U.S. Department of Commerce, the only federal agency that focuses on strengthening minority-owned enterprises (MBEs). During my time at Commerce, the nation’s Innovation and Data agency, I’ve learned that the best way for the United States to realize the full economic benefits of this powerful industrial transformation is by building a 21st Century economy that is willing and capable of engaging more women and minorities within the innovation ecosystem—and not just from a workforce development or consumer perspective, but as creators, founders, and owners.

As generators of jobs and wealth in their communities and nationwide, and as creators of next-generation companies, the entrepreneurs in our ‘majority-minority’ nation have potential to represent, to a notable extent, the future of America’s healthy economy.

This is not just wishful thinking.

This premise is based on demographic data and global and domestic economic data from fellow Commerce agencies—the Census Bureau and the Economic Development Administration (EDA), and the Small Business Administration (SBA), as

■ Continued on page 11

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
795 Folsom Street, 1st Floor, San Francisco, CA 94107

PRSR STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820

Community Outreach

Advantage Capital Agribusiness Partners Invests In California-Based Hip Chick Farms

68 winners in 32 states will receive funding to boost economic impact of growth accelerators across the country

Advantage Capital Agribusiness Partners, LC (ACAP) announced today a \$2-million investment in Hip Chick Farms, which offers an organic and fully cooked line of frozen poultry entrées. The investment comes at a time of growth for Hip Chick Farms, supporting the company's release of new products as the company begins to supply to large retailers Target and Kroger.

"Hip Chick Farms is setting a new standard for products in the frozen food aisle," said Tyler Mayoras, principal at Advantage Capital. "Words like 'non-GMO' and 'antibiotic-free' were once never a topic of discussion in the freezer section, but Hip Chick Farms is changing the marketplace and proving that frozen food can be healthful."

Inspired by positive reviews and strong demand for Jennifer Johnson's good-for-you recipes, Johnson and Serafina Palandech launched Sebastol, California-based Hip Chick Farms in 2013. The company had then, as it does now, a passion for using fresh, sustainable and locally sourced ingredients.

"Every kid across America deserves access to delicious, chemical-free food, and it is our mission to make it easier for busy parents to provide it," said Palandech. "By not using artificial ingredients and maintaining freshness through our freezing process, we believe our food tastes as if you cooked it in your kitchen yourself."

Hip Chick Farms cooks with antibiotic-free chickens that are fed a non-GMO, plant-based diet and has been able to mark five of its eight products as organic, with plans to increase that number within the next year. All of its products use whole muscle meat without fillers.

"We created the Rural Business Investment Company as a way to inspire innovation and investment in rural America, and it is encouraging to see it doing just that,"

- Tom Vilsack,
U.S. Secretary of Agriculture

"We created the Rural Business Investment Company as a way to inspire innovation and investment in rural America, and it is encouraging to see it doing just that," said U.S. Secretary of Agriculture Tom Vilsack. "Matching private investors with businesses in rural communities helps companies get the capital they need to grow and create jobs. We are excited to see this fund continue to support businesses like Hip Chick Farms and look forward to seeing more partnerships like this come to fruition in the coming months."

ACAP is a \$154.5 million fund that is licensed by the U.S. Department of Agriculture (USDA) as a Rural Business Investment Company (RBIC). The fund is a partnership between Advantage Capital and nine Farm Credit organizations, established to bring together resources and people focused on providing more private capital, small business investment and quality jobs to rural America. Farm Credit supports rural communities and agriculture with reliable, consistent access to credit and financial services.

About Advantage Capital Agribusiness Partners, LP (ACAP)

Advantage Capital Agribusiness Partners, LP (ACAP) is a \$154.5 million fund that is licensed as a Rural Business Investment Company (RBIC) by the U.S. Department of Agriculture (USDA), which focuses on businesses involved in the production, processing and supply of agricultural products. It is a partnership between Advantage Capital Partners and nine Farm Credit organizations: AgCountry Farm Credit Services (Fargo, N.D.); AgStar Financial Services (Mankato, Minn.); AgriBank (St. Paul, Minn.); Capital Farm Credit (Bryan, Texas); CoBank (Denver, Colo.); Farm Credit Bank of Texas (Austin, Texas); Farm Credit Services of America (Omaha, Neb.); Farm Credit Services of Mid-America (Louisville, Ky.); and United FCS (Willmar, Minn.).

About Farm Credit

Farm Credit supports rural communities and agriculture with reliable, consistent credit and financial services, today and tomorrow. Farm Credit has been fulfilling its mission of helping these areas grow and thrive for a century by providing farmers, ranchers and others in rural America with the capital they need to make their businesses successful and by financing vital infrastructure and communication services. Because a steady flow of capital means more jobs and economic growth, Farm Credit is able to invest in the vibrancy of communities throughout rural America. For more information about Farm Credit, visit www.farm-creditnetwork.com.

SOURCE: Advantage Capital Agribusiness Partners, LP

Diversity Expert Talks Career, Law School Considerations for Minorities

By Delece Smith-Barrow

The law market isn't an easy one to break into. In the last few years, it's been especially challenging to get a job at a well-paying firm as a new J.D. grad, and minority lawyers often struggle more than others to do this.

The percentage of African-American associates at major U.S. law firms has declined each year since 2009, according to a November report from the National Association for Law Placement. It now sits at 3.95 percent.

Minority women are the most underrepresented group at the partner level – just 2.6 percent in 2015. Hispanic law associates have slightly increased from 4 percent in 2013 to 4.3 percent in 2015. Asians represent nearly 11 percent of associates at major U.S. firms.

"We kid ourselves if we don't understand that the implicit and unconscious biases have an impact on peoples' lives and careers. They do," says Joseph K. West, president and CEO of the Minority Corporate Counsel Association. The association advocates for lawyers who are women, minorities or disabled, and lawyers who identify as lesbian, gay, bisexual or transgender. It also provides diversity training to all.

"We have funded research that shows that the work product, for example, of minority lawyers tends to be graded more harshly than the identical work product of Caucasian lawyers," says West, a graduate of the Tulane University Law School. "And that bias exists even when the grader happens to be a minority."

Experts say minority law applicants can take certain steps to better ensure they'll have a promising legal career, no matter where they work. U.S. News spoke with West about what applicants of color can do to determine which school will best prepare them for the field.

Continued on page 5



Law Office of Malachowski
and Associates.
Civil Litigation.

We Will Fight for You.
Our civil litigation team
has a track record
of aggressive advocacy and
successful business lawsuits.

www.marklawsf.com
415/983-0717

SUBSCRIBE TODAY

1 year subscription
\$250.00

Call for more information
800-800-8534

- Access up-to-date business news
- Utilize SBE Bid services
- Utilize business resources



Editorial Staff
President & CEO:
Gerald W. Johnson
gwj@sbeinc.com

Managing Editor:
Valerie Voorhies
vv@sbeinc.com

Marketing Manager
Rosalie Vivanco
rvivanco@sbeinc.com

Sales & Production
Manager:
Nabil Vo
nvo@sbeinc.com

Graphics Design:
Tyler Chen
tchen1129@gmail.com

Webmaster:
Umer Farooq
umer@octadyn.com

Writer:
Cheryl Hentz
cheryl.hentz@gmail.com

CALIFORNIA CERTIFICATIONS

DGS
GENERAL SERVICES

Contact Info:

Small Business Exchange, Inc.
795 Folsom Street, 1st Flr, Room 1124
San Francisco, CA 94107

Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534
Fax: (415) 778-6255

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2016 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

SBE is a certified DBE - CA UCP Firm #5988

ISSN 0892-5992



Access to Capital



SBA Announces \$3.4 Million for Small Business Startups

68 winners in 32 states will receive funding to boost economic impact of growth accelerators across the country

The U.S. Small Business Administration (SBA) Office of Investment and Innovation, Office of Native American Affairs, and Office of Veterans Business Development, along with the National Institutes of Health, National Science Foundation, and Department of Education, announced 68 winners of SBA's third annual Growth Accelerator Fund Competition. The recipients will receive a total of \$3.4 million in prizes to boost the economic impact of accelerators across 32 states and the District of Columbia.

In making the announcement, SBA Administrator Maria Contreras-Sweet said: "SBA created the Growth Accelerator Fund Competition in 2014 as a way to make new connections and strengthen existing bonds within America's small business support network, bringing entrepreneurs and innovators together and connecting them with local and national resources that support small

business job creation and growth. These awards deliver on a longstanding commitment at SBA to strengthen and modernize these support systems especially in parts of the country where access to capital has been a major barrier to starting a business. This year's winners show that our efforts are bearing fruit and further cementing our nation's most pioneering accelerators, incubators and innovation hubs as major players driving America's technology startup ecosystem."

The purpose of the competition was to draw attention and funding to parts of the country where there are gaps in the entrepreneurial ecosystem. While there are entrepreneurial activities occurring nationwide, some are better supported by private sector ecosystems than others. SBA has created connective tissue among the over 200 winning entrepreneurial ecosystems now part of the Growth Accelerator Fund Competition program.

"Accelerators serve entrepreneurs in a broad set of industries and sectors – from manufacturing and tech start-ups, to farming and biotech – with many focused on creating a diverse and inclusive small business community. Through this national competition, we are also empowering accelerators which are led by and support women or other underrepresented groups. SBA will continue to explore ways to creatively harness this powerful network and connect startups with one another and with available government resources. We reported to Congress 138 winners from 2014 and 2015 – made up of 5,000 companies that have raised \$1.5 billion and employ nearly 20,000 people. With the addition of the 2016 winners, the number of SBA supported entrepreneurs will significantly grow," Contreras-Sweet added.

Applications were judged by more than 100 experts with entrepreneurial, investment, startup,

economic development, capital formation and academic backgrounds from both the public and private sector. The first panel of judges reviewed over 400 applications and presentations and established a pool of 200 highly qualified finalists. The second panels evaluated the finalists' presentations and pitch videos and selected the 68 winners.

Each organization will receive a cash prize of \$50,000 from the SBA. In accepting funds, the accelerators will also be committing to quarterly reporting for one year. They will be required to report metrics including jobs created, funds raised, startups launched and corporate sponsors obtained. This will allow SBA to continue building upon its database of accelerators and their impact, and to develop long-term relationships with the startups and constituents in these innovative and entrepreneurial communities.

■ Continued on page 8

What I've Learned: Growing Latino Businesses When Banks Won't

By Esther J. Cepeda



Sean Salas is the CEO and Co-Founder of Camino Financial.

NAME: Sean Salas

AGE: 31

HERITAGE: Mexican-American

HOMETOWN: Los Angeles, CA

OCCUPATION/TITLE: Venture Capitalist

Sean Salas is the CEO and Co-Founder of Camino Financial, a credit marketplace helping under-banked small businesses access capital with a focus on servicing the fast growing Hispanic business segment. Sean has worked in private equity, investment banking and throughout his career has structured over \$1.2 billion in debt financings.

What attracted you to the finance side of business?

I wanted to help small businesses because I saw my mom's successes and struggles with her own business. I was 12 years old when my mom closed

the doors of her business - she had run a successful chain of Mexican restaurants for 25 years, opening over 30 stores, and then it was over. I didn't really understand what her struggles were, I only knew I was this young kid who didn't speak Spanish and I was moving to Mexico. But I always thought, "Wouldn't it be amazing to get a strong business foundation and ultimately help other small businesses?"

Did that move drive you toward success?

I clearly remember pulling out of the house in a stuffy old van and moving to Mexico, I remember the smell! From that moment on I had a chip on my shoulder - I was born in Beverly Hills, lived by movie stars, so I felt weird, didn't understand what happened and there I was, newly transplanted to Mazatlan. That first year was a struggle but growing up there from when I was 12 was a blessing in disguise. My twin brother and me were the youngest of six kids and we were the only ones who got the Mexican experience. That's where I got my core roots as a Mexican - though I do consider myself Mexican-American - always with the desire to come back to the U.S. to pursue the American Dream.

We asked mom for just two things: a laptop and a ticket to the U.S. and promised we'd figure it out from there. Luckily we got into U.C. Berkeley where I got a BA in Political Economy of Industrial Societies, funded with scholarship and grants using our American citizenship. Long story short, we got ourselves through college without paying much from a loan perspective but from day one it was, "How am I going to pay for this?" so there was this sense of needing to think creatively. I worked 20 hours a week to pay for school and then at that point I knew I wanted to do business because of my mom and out of necessity because I knew that was a way to make money.

You worked at top firms like UBS and ICV Partners, how did you make your way back to serving small businesses?

I was really lucky to have connected to the Latino Student Business Association at Berkeley and

that led me to join affinity groups at the companies where I worked. I quickly came to the realization that there weren't a lot of people who looked like me in that environment and I saw the kind of impact I could drive.

At ICV Partners I became involved with a new dimension of business based on the premise of investing in inner-city communities and working with underserved minorities. I came out of that experience well prepared and asked myself: "Am I willing really to put my own money at risk and live with this sort of investment?" I did a lot of research and found that there was a huge opportunity to nail that market so I took a two-year hiatus during which I went to Harvard Business School and thought about how I could incubate and accelerate small businesses.

Why is it so hard to make inroads into underserved communities?

There are a lot of reasons. Banks struggle to deploy capital to small business. For one, there's a lot of risk involved with small businesses, a lot of times the credit history isn't there and there can be mountains of paperwork even for smaller-dollar loans. But with new technology, it's easier to find alternative sources of capital and to underwrite loans and deploy capital with simplicity and speed.

There is a lack of resources for small business owners, especially minority ones. That's where Camino Financial is really different from other alternative lenders. We harness relationships with clients - we don't deploy capital in isolation, we're providing technical assistance, too. For instance, a lot of times we're helping businesses complete all the bite-sized tasks necessary to get on a path to getting a bank loan or to get out from under a predatory loan they might have fallen into.

Do you work only with Latinos?

It's very important to us to highlight our work with the Hispanic community but there's nothing explicitly Hispanic about what we do.

What are your words of wisdom to young entrepreneurs who are on the cusp of being ready to scale up?

I've had the pleasure of putting myself in entrepreneurs' shoes and business owners' shoes, raising venture capital and understanding that only around 1 percent of VC goes to Latinos and that 1 in 5 entrepreneurs are Latino.

With that perspective in mind, I'll say that if you think you're ready, first you should go talk to somebody who's done it before. There aren't many of us, but you'd be surprised how open we are to young Latinos who want to learn.

Second, go look for the experience and get a strong foundation - any training you can get makes you more credible when it comes time to raise capital. One of the problems we have is that it's really hard when you're young and almost impossible if you don't have the experience at execution.

People tend to think they need a ton of capital to get off the ground and there's so much more beyond that to make a business successful. At Camino our minimum requirements are that you have to be in business and operational for at least one year, and be able to show at least \$100,000 revenue per year. At that point you know there's a business there - no one can have \$100,000 in revenue within a year if there not engaged in real business. If you meet those two criteria we're definitely having a conversation.

Bottom line: If you don't have experience at executing you have zero chance at the credibility you need to raise capital. I do hear very often - more often than I'd like - "I have this great idea, I just need the capital." That's a non-starter. You have to tell me about your experience doing it - there are no short cuts to entrepreneurship.

Esther J. Cepeda is a Chicago-based journalist and a nationally syndicated columnist for The Washington Post Writers Group. Follow her on Twitter, @estherjcepeda.

SOURCE: <http://www.nbcnews.com>

California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Place HMA, replace guard rail & pull boxes, polyester bridge overlay
Hwy 51 & 160, Sacramento
Caltrans #03-0H11U4**

BID DATE: September 20, 2016 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Traffic Plastic Drum, Portable Changeable Message Sign, WPCP, Treated Wood Waste, Public Safety Plan, Rapid Setting Concrete (Patch), Cold Plane AC, Polyester Concrete Overlay, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Z-2, Aerially Deposited Lead), Shoulder Backing, Imported Borrow, Compost, Crack Treatment, AC Dike, Tack Coat, Drill & Bond Dowel, Spall Repair, Individual Slab Replacement, Joint Seal, Grinding, Structural Concrete, Minor Concrete, Paving Notch Extension, Roadside Signs, Delineator, Object Marker, Midwest Guardrail System, Vegetation Control, Single Thrie Beam Barrier, Modular Glare Screen, Transition Railing, End Cap, Striping & Marking, Pavement Marker, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**HMA Paving, Replace Approach and PCC Slabs, Precast Concrete Pavement
Alameda and San Joaquin Counties
Highway 580 From Patterson Pass Road to Greenville Overhead and From Eden Canyon Road
to Strobridge Avenue - Caltrans #04-3G59U4**
BID DATE: September 14, 2016 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis and Annual Report, Sweeping, Treated Wood Waste, Abandon Culvert, Rapid Setting Concrete, Adjust Inlet, Cold Plane AC, Polyester Concrete Overlay, Cap Inlet, Culvert Slurry-Cement Backfill, Clearing & Grubbing, Develop Water Supply, Structure Excavation, Structure Backfill, Pervious Backfill Material, Concrete Backfill, Lean Concrete Backfill, Lightweight Aggregate Imported Backfill, Imported Borrow, Subgrade Enhancement Geotextile, Erosion Control, Hydromulch, Fiber Rolls, Hydroseed, Lean Concrete Base, Bose Bond Breaker, Precoated Screenings, Geosynthetic Pavement Interlayer, AC Dike, Tack Coat, Precast Jointed Concrete Pavement, Individual Slab Replacement, Crack and Seat, Steel Soldier Pile, CIDH Concrete Pile, Structural Concrete Retaining Wall, Structural Concrete Approach Slab, Minor Concrete (Minor Structure), Paving Notch Extension, Fractured Rib Texture, Clean Expansion Joint, Joint Seal, Bar Reinforcing Steel, Roadside Signs, Sign Structure - Truss, Timber Lagging, Clean and Paint Steel Soldier Piling, Underground, Geocomposite Drain, Rock Slope Protection, Minor Concrete (Curb & Gutter), Detectable Warning Surface, Pre/Post Construction Surveys, Misc. Iron & Steel, Fencing, Concrete Barrier Marker, Delineator, Guard Railing Delineator, Object Marker, Midwest Guardrail System, Single Thrie Beam Barrier, Double Thrie Beam Barrier, Cable Railing, Transition Railing, End Anchor Assembly, Crash Cushion, Concrete Barrier, Striping & Marking, Flashing Beacon System, Ramp Metering System, Electrical, and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

GOLDEN GATE CONSTRUCTORS

120 Granite Rock Way, San Jose, CA 95136
Phone (408) 574-1400 Fax (408) 365-9548
Contact: John Torres
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED LBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

**Terminal 1 Boarding Area B Project – BP 03.2
Mass Excavation, Sub-Grade Utility Demo &
Dewatering**

**Owner: City and County of San Francisco
c/o Austin – Webcor, a Joint Venture**

BID DATE: September 15, 2016 @ 2:00 PM

Items of work include but are not limited to: Water Trucks, Street Sweepers, Trucking (Hauling and Disposal), Crushing Rubble, Sawcutting, Survey, SWPPP (plan creation & device installation), Dewatering, Shoring, Traffic Control, Underground Utility Locating and Removal.

Plans and specifications can be viewed at our office, 120 Granite Rock Way, San Jose or on <https://app.buildingconnected.com/rfps/5751d4df5eeba60a00021655/info>. Subcontractors will need to sign up for a free account to access the plans and specs. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Subcontractors are encouraged to contact GGC Estimating with questions regarding bonding assistance, obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. This will be a prevailing wage job. GGC intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer



Graniterock

120 Granite Rock Way, San Jose, CA 95136
Phone (408) 574-1400 • Fax (408) 365-9548
Contact: Randy Bonino
Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

**Permanente Creek Flood Protection Project –
Rancho San Antonio Detention Basin
Contract No. C0617**

**Owner: Santa Clara Valley Water District
Engineers' Estimate: \$19,000,000.**

BID DATE: September 14, 2016 @ 2:00 PM

Items of work include but are not limited to: Minor Concrete, Asphalt Dike, Dewatering, Electrical, Erosion Control, Fencing, Landscape & Irrigation, MBGR, Rebar, Signs, Striping, Survey, Tree Trimming, Arborist, Underground, Trucking and Well Construction/Abandonment.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

Brosamer & Wall, Inc. and Bay Cities Paving & Grading A Joint Venture



An Equal Opportunity Employer
is requesting quotations from all qualified
SBE & DBE

sub-contractors and/or material suppliers for the following project:

BALFOUR INTERCHANGE PROJECT COTA Contract No. 427
Brentwood California

Owner: Contra Costa Transportation Authority
Bid Date: September 26, 2016 @ 2:00 PM

General Work Description:

Construct one concrete box girder bridge and two pre-cast prestressed wide flange girder bridges, retaining walls, roadway pavement, drainage systems, sewer and waterline work and electrical work.

Please contact Robert Rosas @ rrosas@brosamerwall.com to view plans and specifications or they can be downloaded at:

https://www.dropbox.com/sh/62s4a60d2d8qvkj/AADRYs8eYyRwqeiwRHH6_2CJa?dl=0

Requirements: Brosamer & Wall, Inc. and Bay Cities Paving and Grading A Joint Venture, will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. and Bay Cities Paving and Grading A Joint Venture is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining insurance, bonding, equipment, materials and/or supplies please call (925) 932-7900.

Plans and specifications can be viewed online or at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. Brosamer & Wall, Inc. and Bay Cities Paving and Grading A Joint Venture, intends to work cooperatively with all qualified firms seeking work on this project. We are an equal opportunity employer and will work with any interested subcontractor to identify opportunities to break items into economically feasible packages. AN EQUAL OPPORTUNITY EMPLOYER.

**You can view more ads at
http://www.sbeinc.com/advertising/sub_bid_requests.cfm**



SUB-BID REQUEST AD ORDER FORM

FAX completed form to (415) 778-6255 or
EMAIL your ad to Nabil Vo at nvo@sbeinc.com

SUB-BIDS REQUESTED FROM QUALIFIED:

MBE WBE DBE DVBE OBE LBE UDBE SBE

PROJECT: _____

PROJECT LOCATION:(City, County, or District) _____

PROJECT NUMBER: _____

BID DATE: _____

BID TIME: _____

COMPANY NAME: _____

ADDRESS: _____

CITY/STATE/ZIP: _____

PHONE: _____

FAX: _____

CONTACT: _____

PUBLICATION DATES (please enter the days you want the ad to run):

SBE Weekly Newspaper (THURSDAY) / Print & Electronic Distribution:

SBE Today E-edition (Daily) / Electronic Distribution

MONDAY _____ TUESDAY _____ WEDNESDAY _____

THURSDAY _____ FRIDAY _____

www.sbeinc.com: Beginning _____

PUBLICATION INFO: Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee.

STANDARD SIZE: AD MEASURES 2.5" X 4", company logo may be included with 2.5" X 4" ad or larger.

Construction Bench Program

ATTENTION CONTRACTORS!

Mid-Coast Transit Constructors (MCTC), a fully integrated joint venture between Stacy and Witbeck, Herzog, and Skanska, is thrilled to introduce its Construction Bench Program!



MCTC is looking for local certified Disadvantaged Business Enterprises (DBEs) and Small Business (SB) firms and suppliers to enroll in their Construction Bench Program, which will provide enrolled firms with preferential subcontract opportunities on the Mid-Coast Corridor Transit Project.

MCTC seeks to include a variety of services from DBE and SB firms. The Construction Bench will serve as a shortlist of contract-ready firms from which MCTC will be able to expeditiously seek bids and put DBE/SB firms to work in order to meet the ongoing needs of the project.

HOW TO APPLY

To apply for the MCTC Construction Bench Program, download and fill out the MCTC Questionnaire here: www.mctcjt.com/contractorbench, and submit via email to craymond@mctcjt.com for consideration. All eligible DBE and SB firms are encouraged to apply.

Eligibility Requirements

To be considered for the Construction Bench Program, firms must be certified as either a DBE by the California Unified Certification Program (CUCP) or a SB by the California Department of General Services (DGS). Candidate firms will also need:

- A current Department of Industrial Relations number
- Quality Safety Records
- A California Contractor's License
- Applicable NAICS Codes

MCTC will offer DBE firms assistance with bonding, insurance and financing. MCTC will be releasing construction bench opportunities throughout the project, and will apply deadlines for questionnaire submission prior to their release. **Please submit completed questionnaires by December 30, 2016 for consideration for work in early 2017.**

Construction Bench Program Scopes of Work

Scopes of work include, but are not limited to, the following:

- Tree removal
- Fencing
- Landscaping
- Electrical
- Masonry
- Painting
- Traffic control
- Trucking
- Concrete flatwork
- Anti-graffiti coating
- Clearing and grubbing



Diversity Expert Talks Career

Continued from page 2

An edited excerpt of the conversation is below.

How can applicants tell if the school they're considering is going to prepare them for the realities of what work may be like?

It helps if the law school that you're looking at has a very robust infrastructure to support the students and to support, particularly, diverse students and the needs that they have that are different and can be different from nondiverse students. That whole mentoring component is something that is critically important.

I think a lot of schools are starting to understand the value of practical courses, courses that really help prepare students for what the real world of practicing is going to be like. Whether it's in areas that are quickly growing and have a dearth of minorities, like compliance and intellectual property and transactional areas. Or if there is a litigation-based program.

I think the two most important factors in my opinion: one, a supportive, nurturing, mentoring environment and an infrastructure that provides that type of environment. And number two: Some courses that lend more towards the practical and that can supplement the academics.

Should you look into the career services department if this is a school you're considering?

I think that's critical. One of the really, sort of, fundamental changes in our profession over the

last two years is that, whether it's real or perceived, there is the notion out there that there are far more lawyers than there are jobs available. And so it's a competitive market. And I think you would probably do yourself well to at least investigate the career services of any school that you're interested in going to.

Should minority law applicants aspire to work at a firm, in-house or for the government? Does it make a difference?

I think yes, as to whether or not you should have clearly defined aspirations, however, I think you should remain flexible and be willing to pursue opportunities where they present themselves.

Just about every lawyer I know, if you ask them to compare the career trajectory that they actually experience to the career trajectory that they had mapped out in their heads when they started law school, the two look almost nothing like each other. You certainly should have some idea as to what you'd like to do and where you'd like to go. However, just about every career change that I've made was the result of an opportunity presenting itself to me that I hadn't anticipated and had no idea would come my way.

Visit link below for the full article:

www.sbeinc.com/cms.cfm?fuseaction=news.detail&articleID=1736&pageId=25

SOURCE: <http://www.usnews.com>

California Sub-Bid Request Ads



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com

Requests sub-bids from qualified California Unified Certification Program (CUCP) OR U.S. DOT certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Port of Stockton, Navy Drive Bridge Replacement Project in Stockton, CA.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

Navy Drive Bridge Replacement Project

Contract No. 03-16-01

Federal-Aid Project No. BRLS 6349(002)

Owner: Port of Stockton

Bid Date: September 21, 2016 at 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Clear and Grub, Structural Concrete, Minor Concrete, Concrete Barriers, Concrete Supply, Concrete Reinforcement Supply & Install, Precast Concrete, Cast in Place Concrete, Demolition, Erosion Control, Fencing, Ground Improvement, Joint Sealant, Lead Abatement, Lighting, Metals, Painting and Coating, Pavement Markings, Pipe & Gate Supply, Street Sweeping, SWPPP, Structural Steel, Signage, Traffic Control, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due September 9, 2016 and Quotes

NO LATER THAN September 13, 2016 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act and Prevailing Wages apply.

An Equal Opportunity Employer

CA Lic. 433176

DIR # 1000001147



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE) and Micro Small Businesses, Subcontractors, Consultants, and/or Suppliers seeking to participate in the Santa Clara Valley Water District, Permanente Creek Flood Protection Project Rancho San Antonio Detention Basin in Cupertino, CA.

<http://www.pd.dgs.ca.gov>

Subcontractors and Suppliers

for the following project:

Permanente Creek Flood Protection Project

Project No. 26244001

Contract No. C0617

Owner: Santa Clara Valley Water District

Bid Date: September 14, 2016 @ 2:00 P.M.

Small Business Enterprises and Micro (SBEs)

wanted for the following scopes, including, but not limited to: AC Paving, Aggregates, Anti-Graffiti Coating, Biologist, Minor Concrete, Clear & Grub, Structural Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Dewatering, Earthwork, Electrical, Erosion Control, Fencing, Grouting, Hydroseeding, Irrigation/Well, Landscaping, Metals, Pipe Supply, Quality Control, Restroom Building, Shoring, Signage, Slope Protection, Street Sweeping, SWPPP, Temp Facilities, Traffic Control, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE and Micro SB suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due

August 26, 2016 and Quotes

NO LATER THAN August 30, 2016 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

An Equal Opportunity Employer

CA Lic. 433176

DIR # 1000001147



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Colusa, Wastewater Treatment Plant (WWTP) 2016 Improvements Project 1 in Colusa, CA.

<http://www.epa.gov/> <http://www.sba.gov/>
www.californiaucp.org

Subcontractors and Suppliers

for the following project:

Wastewater Treatment Plant 2016 Improvements Project 1

Project No. 2017-001

Owner: City of Colusa

Bid Date: September 28, 2016 @ 3:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates, Rip Rap, Asphalt Paving, Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Precast Concrete, Pre-Cast Building, Concrete Saw-Cutting, Clear & Grub, Conveying System, Grouting, Hydroseeding, Dewatering, Demolition, Access Doors & Windows, Electrical, Earthwork, Equipment, Erosion Control, Geotextiles, FRP Fabrications, Masonry, Metals, Paintings & Coatings, Piping & Valves, Structural Steel, Shoring, Signage, Street Sweeping, SWPPP, Thermal & Moisture Protection, Trucking & Hauling, Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due

September 23, 2016 and Quotes

NO LATER THAN September 27, 2016 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications

Performance and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project.

Clean Water State Revolving Fund (CWSRF)

Provisions apply

Buy American Iron & Steel (AIS) requirements apply

An Equal Opportunity Employer

CA Lic. 433176

DIR # 1000001147



11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: STEVE LIPPIS
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

PERMANENTE CREEK FLOOD PROTECTION PROJECT
Contract No. C0617

Project No. 26244001,
Small Business Enterprise Goal Assigned is 30%

OWNER:

SANTA CLARA VALLEY WATER DISTRICT - 5750
Almaden Expressway, Room B108, San Jose, CA 95118

*****REVISED*****

BID DATE: SEPTEMBER 14th, 2016 @ 2:00 P.M.

We hereby encourage responsible participation of local Small and Micro Business Enterprises certified by the Department of General Services and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, BARRIER RAIL SUB, BIOLOGIST CONSULTANT, BOX CULVERT, BUILDING, CLEARING AND GRUBBING/DEMOLITION, DEWATERING, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, STRIPING, UNDERGROUND, VIBRATION MONITORING, WELL DRILLING & SEALING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AB MATERIAL &, CLASS 3 AB MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, HOT MIX ASPHALT (OPEN GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at: <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

CAHILL CONTRACTORS, LLC

Colby Smith at estimating@cahill-sf.com
(415) 677-0611.

CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following TRADES:

Hazardous and Mold Remediation / Demolition / Drywall / Tile & Stone / Flooring / Painting / Window Treatments / Final Cleaning / HVAC / Electrical / Plumbing / Finish Carpentry / Doors

MIDTOWN APARTMENTS EMERGENCY MOLD REMEDIATION - SELECT TRADES

**1415 Scott, 2040 & 2060 O'Farrell, 1450 Divisadero, 2121 & 2141 Geary,
San Francisco, CA 94115**

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 9/12/16 @ 2PM

Voluntary Pre-bid Meeting/Job-Walk: Wednesday, 8/31/16 @ 10AM

1415 Scott Street, San Francisco (Building).

Meet at corner of Geary Blvd and Scott St.

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the
Small Business Exchange.

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534

or visit us at www.sbeinc.com



Rick Moore and Swinerton, Inc.

Continued from page 1

the company's Affirmative Action program, he has served as a mentor and advocate for minority and small businesses. In his current position he directs the company's contract and diversity programs. He is also responsible for implementing socioeconomic programs and community relations to generate performance from historically underutilized firms and individuals.

But legal rulings in recent years with regard to Affirmative Action have impacted Swinerton—along with all contractors—in jurisdictions that have been forced to abandon Affirmative Action, such as the state of Washington, or in California with Proposition 209.

"Those states' local and state Affirmative Action programs had to be dismantled and they had to go with a race-neutral dimension. So that means that minorities and women cannot be the factor (in their getting a government contract). It has to be based on just being small businesses, in general," explained Moore. "But because so many women- and minority-owned businesses are also small businesses, we're still capturing that number; we just can't say it's minority or women."

"Basically people just have to be careful on how things are worded, at least on state and local government projects," he continued. "Of course, the federal government still has its own DBE program for disadvantaged businesses that includes race and gender-focused programs as well as race and gender neutral programs. In the DBE world, you're looking for socially and economically disadvantaged businesses. And minority- and women-owned businesses are definitely socially and economically disadvantaged." ...are presumptively included

While the dismantling of some public sector Affirmative Action programs has given Swinerton a somewhat different roadmap to follow when it comes to state and local programs, or state and local clients, within the private sector, they can do whatever they want.

"And all our major clients—whether Macy's, Union Bank, Bank of America, Kaiser Permanente, Disney, Delta Airlines, Samsung, and so on—all require that we have an inclusionary program as part of our narrative," Moore said. "They want to know what our commitment is to the MBE/WBE commitment and what our track record is. They want to know that we're giving something back to the community by supporting the small and disadvantaged businesses, and that we're helping to support the local community, not just building it. The private sector is not driven the same way local and state, or even the federal government is."

"We have to support the neighborhoods that we work in. While we may be doing big high-rises in downtown San Francisco, we're also building educational facilities, hotels, Indian Gaming, healthcare, and aviation facilities out in (local neighborhoods) throughout the United States," he continued, adding that he sits on the Swinerton Foundation's Board of Directors, another place where Swinerton gives back. "We want to make sure that, among other things, we support the 501 (c)(3)s in which our employees are active participants. So we're giving back to the homeless shelters and the cancer or Alzheimer efforts, and so forth.

Being 100 percent employee-owned helps Swinerton to not just have a vision of fairness and inclusivity, but make it a reality, too.

"When people come on board at Swinerton, they join us because they have the same beliefs," said Moore, which makes it easy for that vision to be not just words on a page or web site, but rather at the core of everything they do and how they treat customers and anyone else they deal with in business. "We make sure that our employees are educated about Affirmative Ac-

tion, and understand that small business is a major part of our success. We've been in business 127 years and we're a privately-held general contractor. Additionally, we're a major force in construction because we're competitive; and we have repeat clients because they know that we deliver, that we're fair, and that we give back."

The majority of Swinerton's business is U.S.-based, but they are starting to branch out internationally. And Swinerton is aware and appreciative of cultural differences.

"We embrace cultural differences, but we also do our homework to assure that (companies we're going to work with) embrace our philosophy of being fair and inclusive," Moore asserted.

His advice for companies who want to do Affirmative Action in the best

way within their own companies: "They should not only talk their talk, but walk their walk as well. Don't say you're going to do something if you're not going to do it. And if you say you're a company of inclusion, make sure you can back it up. The idea of fairness and inclusion starts at the top and goes all the way to the bottom, and it has to be something a company is constantly working at. For us, that includes having to constantly educate every person within our midst, as well as the subcontractors and other suppliers when it comes to supplier diversity; and sometimes even educating the clients we do business with and our respective communities."

On a personal and professional level, Moore says it's not just being fair and inclusive; it's about opening doors. Someone opened the door for him, and he believes in paying it forward by helping open the door for others.

"Life is about giving; it's not about receiving; and the more you give the more you're going to get. And you never know how it will come back to you," he said. "It may be tangible; it may be

intangible. But if you're doing the right thing and you're lending a helping hand and giving someone else an opportunity, you'll be surprised at how it's going to come back."

About Rick Moore and Swinerton:

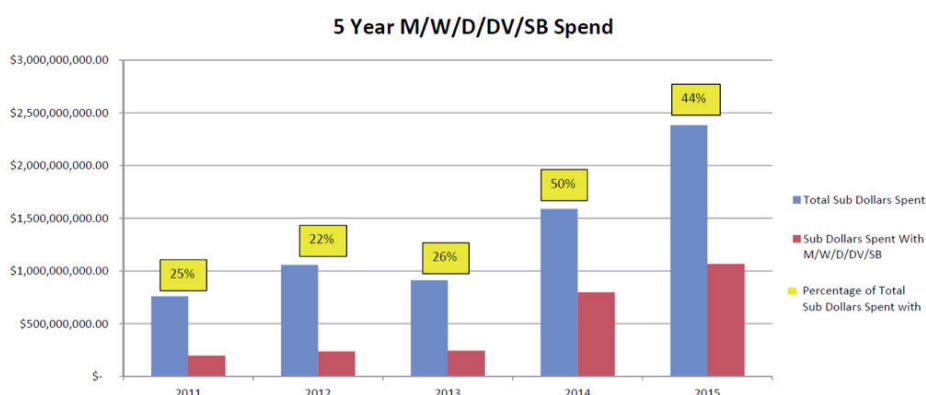
Under Rick's leadership, Swinerton has been an active member of the National Association of Minority Contractors for over 20 years, during which time Swinerton received four Major Corporate Partner awards; and Rick was inducted into the National Association of Minority Contractors Hall of Fame in 2013.

Swinerton is a 100 percent employee-owned, collaborative building company. Its company culture has helped shape Rick's drive to strengthen the position of minorities and open doors for countless firms and individuals who, otherwise, may not have had the opportunity.

Additional recognitions for Rick include the 2015 Small Business Advocate by the Greater Los Angeles African-American Chamber of Commerce, otherwise known as GLAAACC; the 2014 Major Corporate Award by the National Forum for Black Public Administrators Oakland/San Francisco chapter; The June Jordan "From the Heart" Socially Responsible Corporate Partner award presented by the Institute for Maximum Human Potential in 2008; and in 2007 the AGC of California Construction Education and Research Foundation award.

He is a leader in creating equal opportunities in construction and has contributed immensely to a number of affiliations and projects throughout the United States, including such keynotes as: San Francisco Museum of Modern Art, 1111 Broadway, Port of Oakland headquarters, LAX air control tower, Sony and DreamWorks movie studios, Westfield San Francisco Center, Gap Inc. corporate headquarters, Los Angeles World Airport, George R. Brown Convention Center and the Hobby Center for the Performing Arts (both in Houston, Texas), and the PJKK Federal Courthouse in Honolulu, Hawaii, and the new San Diego International Airport Terminal Two Parking Plaza under construction as of this date.

Swinerton Builders' commitment to the inclusion of SB, SDB, WOSB, VOSB & SDVOBs is evidenced as indicated in the below chart.



	Total Sub Dollars Spent	Sub Dollars Spent With M/W/D/DV/SB	Percentages
2011	\$ 759,729,201.00	\$ 196,402,977.00	25%
2012	\$ 1,056,698,838.00	\$ 235,643,126.00	22%
2013	\$ 910,850,608.73	\$ 241,900,171.64	26%
2014	\$ 1,587,601,051.49	\$ 796,902,278.06	50%
2015	\$ 2,383,040,075.42	\$ 1,064,547,503.16	44%
Total	\$6,697,919,774.64	\$2,535,396,055.86	37%

U.S Government Prime Contractors Achievement Scores

FY2015 Scorecard Summary (By Spend)

FPDS-NG Prime Contracting Data as of Feb. 20, 2016
eSRS Subcontracting Data as of Mar. 14, 2016

Agency	Total Eligible Dollars	Prime Achievement														FY15 Overall Score	Scorecard Summary Scores						
		Prime Goal		Prime Achievement								Sub Achievement					Plan Progress Score	FY15 Overall Score	FY11 Grade	FY12 Grade	FY13 Grade	FY14 Grade	FY15 Grade
		Small Business (Goal)	Small Business %	Small Business \$	SDB (5% Goal)	WOSB (5% Goal)	SDVOSB (3% Goal)	HUB Zone (3% Goal)	Small Business (Goal)	Small Business %	SDB (5% Goal)	WOSB (5% Goal)	SDVOSB (3% Goal)	HUB Zone (3% Goal)									
Government-Wide Performance	352,291,573,414	23.00%	25.75%	90,701,737,944	10.06%	5.05%	3.93%	1.82%	34.03%	31.30%	5.90%	6.00%	1.80%	1.20%	98.51%	107.91%	B	B	A	A	A		
Department of Defense	212,529,115,285	21.60%	24.64%	52,377,796,131	9.53%	4.43%	3.45%	1.87%	36.00%	32.30%	4.40%	5.30%	2.00%	1.40%	98.57%	106.34%	B	B	B	A	A		
Department of Energy	23,008,249,514	6.00%	8.97%	2,064,489,216	3.41%	1.97%	0.93%	0.64%	50.00%	47.15%	8.69%	9.19%	2.20%	2.43%	96.29%	104.38%	F	F	F	F	A		
Department of Health and Human Services	21,122,615,070	23.00%	23.30%	4,921,666,205	10.67%	7.50%	1.32%	0.73%	33.00%	28.10%	2.60%	5.10%	0.50%	0.40%	98.86%	94.93%	A	A	A	B	B		
Department of Veterans Affairs	20,083,888,854	32.00%	30.80%	6,185,090,899	7.46%	2.96%	16.81%	1.69%	17.50%	17.70%	2.90%	2.80%	1.50%	0.50%	98.57%	97.12%	B	A	A	B	B		
Department of Homeland Security	13,897,008,110	32.00%	34.05%	4,731,938,999	14.72%	7.34%	5.38%	4.05%	41.00%	42.30%	7.20%	10.40%	4.20%	2.10%	100.00%	118.85%	A	A	A	A+	A		
National Aeronautics and Space Administration	14,417,976,809	17.00%	17.33%	2,498,551,080	8.70%	3.37%	0.71%	0.62%	36.00%	37.40%	10.30%	9.30%	3.10%	2.30%	100.00%	90.90%	B	A	A	C	B		
Department of Justice	7,008,173,469	27.50%	29.79%	2,087,948,924	9.41%	6.02%	3.64%	0.85%	42.00%	38.20%	7.70%	8.60%	2.50%	1.00%	99.00%	105.12%	C	A	B	A	A		
Department of Agriculture	6,298,538,937	53.00%	50.00%	3,148,998,069	15.14%	9.72%	3.54%	3.01%	23.00%	23.30%	0.60%	3.60%	0.10%	0.20%	99.57%	103.72%	A	A	A	A	A		
Department of State	3,848,264,041	39.00%	43.95%	1,691,184,615	23.19%	9.77%	5.83%	3.22%	32.00%	39.70%	3.00%	6.90%	2.20%	1.30%	100.00%	119.26%	A	A	A	A	A		
General Services Administration	3,731,678,701	32.00%	44.16%	1,647,815,385	21.36%	9.30%	4.79%	4.35%	29.00%	26.30%	9.00%	6.90%	0.70%	0.40%	99.57%	132.49%	A+	A+	A	A	A+		
Department of Commerce	4,164,248,024	37.00%	43.24%	1,800,659,230	18.48%	13.40%	4.95%	1.46%	30.00%	59.30%	10.20%	17.00%	5.20%	1.50%	97.14%	119.70%	A	A	A	A+	A		
Department of the Interior	2,819,329,093	53.00%	55.20%	1,556,316,204	23.58%	12.67%	4.58%	5.25%	44.50%	49.10%	11.80%	9.90%	3.50%	1.20%	99.14%	119.09%	A+	A+	A	A	A		
Department of the Treasury	2,712,679,098	35.00%	34.69%	940,999,347	15.27%	9.09%	3.84%	4.08%	21.67%	64.50%	16.70%	16.20%	4.10%	5.10%	100.00%	117.57%	A+	A+	A	A	A		
Environmental Protection Agency	1,556,440,129	40.00%	39.76%	618,749,000	15.20%	6.99%	4.36%	1.34%	55.00%	52.30%	14.00%	11.50%	3.00%	1.70%	99.57%	106.17%	A	A	A	A	A		
Department of Labor	1,960,376,620	30.00%	34.86%	683,355,562	21.50%	10.01%	3.21%	2.24%	55.00%	63.80%	18.80%	15.80%	4.20%	5.30%	97.57%	116.93%	A	A	A	A	A		
Department of Education	2,587,285,277	20.00%	28.44%	735,811,901	5.48%	9.02%	0.90%	0.22%	33.00%	41.70%	9.20%	8.50%	1.40%	1.40%	95.29%	113.06%	B	C	A	A	A		
Department of Transportation	1,557,394,663	44.00%	50.94%	793,288,276	22.76%	9.11%	3.60%	10.73%	50.00%	50.30%	9.50%	9.00%	1.40%	0.70%	98.14%	120.72%	A	A	A+	A	A+		
Department of Housing and Urban Development	1,194,783,909	38.00%	38.20%	456,446,778	25.35%	12.36%	2.49%	0.69%	55.00%	56.40%	13.60%	18.40%	4.20%	3.80%	99.57%	102.52%	C	A	A	A	A		
Office of Personnel Management	1,057,702,502	25.00%	33.85%	358,006,970	10.05%	9.19%	0.34%	1.64%	55.00%	42.60%	9.50%	10.90%	2.30%	2.50%	98.14%	113.33%	C	B	A+	A	A		
Agency for International Development	1,896,955,636	14.00%	18.13%	343,881,784	11.58%	3.67%	3.37%	0.16%	19.00%	24.30%	4.10%	8.20%	0.60%	1.00%	99.57%	109.93%	A	B	A	A+	A		
Social Security Administration	1,669,446,560	33.50%	39.76%	663,682,429	9.64%	12.94%	2.85%	1.31%	50.00%	57.40%	17.70%	8.50%	3.50%	3.10%	99.00%	114.05%	A	B	A	A	A		
National Science Foundation	241,364,142	18.00%	21.68%	52,327,557	12.32%	6.14%	3.62%	2.15%	24.00%	39.20%	11.90%	7.90%	4.60%	0.50%	94.43%	118.13%	B	C	B	A	A		
Nuclear Regulatory Commission	239,010,567	29.00%	31.14%	74,419,713	16.99%	8.78%	3.89%	3.09%	45.00%	87.70%	18.80%	14.60%	3.00%	2.80%	98.14%	117.90%	A	A	A	A	A		
Small Business Administration	145,717,389	69.00%	78.18%	113,927,283	39.14%	23.08%	7.02%	5.57%	7.00%	95.20%	28.60%	29.50%	0.10%	0.00%	99.57%	124.37%	A	A	A	A	A+		

Prime and Subcontracting Grading Scale:

- A+ <= 150% but >= 120%
- A < 120% but >= 100%
- B < 100% but >= 90%
- C < 90% but >= 80%
- D < 80% but >= 70%
- F < 70%

Plan Progress Success Factor Grading Scale:

Factor Subtotal Score / 7

FY15 Grade Count

A+ =	3
A =	18
B =	3
C =	0
D =	0
F =	0
Total	24

SBA Announces \$3.4 Million for Small Business Startups

Continued from page 3

The 2016 Growth Accelerator Competition Award winners are:

406 Labs	Bozeman	Mont.
ABQid	Albuquerque	N.M.
AccelerateHER™ Inc.	Williamsburg	Va.
AlphaLab	Pittsburgh	Pa.
Authentically Confederated Tribes of Warm Springs	Portland	Ore.
Autonomous Alley	Grand Forks	N.D.
Ben Franklin Techcelerator	Harrisburg	Pa.
BIG Accelerator (formerly FOCUS)	Atlanta	Ga.
BioAccel (Southwest Commercialization Center)	Phoenix	Ariz.
Bioscience & Technology Business Center	Lawrence	Kan.
BioSTL Fundamentals	St. Louis	Mo.
BoomStartup Online	Salt Lake City	Utah
Bunker Labs	Chicago	Ill.
Chef Space	Louisville	Ky.
Cherokee Center for Cultural Art and Technology	Cherokee	N.C.
Circular Board	Houston	Texas
Civic Accelerator	Atlanta	Ga.
Coalition for Queens	Long Island City	N.Y.
CONNECT	San Diego	Calif.
Creative Startups	Santa Fe	N.M.
EforAll	Lowell	Mass.

Fannin Innovation StudioCalif.	Houston	Texas
FAST (Fellows All Star Team)	South San Francisco	Calif.
FastForward	Baltimore	Md.
Good Food Business Accelerator Incubator Without Walls	Chicago	Ill.
GVS Transmedia Accelerator	Kona	Hawaii
Harlem Biospace	New York	N.Y.
Ho'okahua Capacity-Building Accelerator	Waimanalo	Hawaii
IGNITE Community Accelerator	Albuquerque	N.M.
Innosphere	Fort Collins	Colo.
Jefferson Education Accelerator	Arlington	Va.
La Cocina's Business Incubator Program	San Francisco	Calif.
Lansing Proto	Lansing	Mich.
Launch – Chattanooga	Chattanooga	Tenn.

You can view the full list at the link below:
www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1734&pageID=25

Public Legal Notices



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2709J (ID No. FCE16117)
VARIOUS LOCATIONS NO. 24 PAVEMENT
RENOVATION AND SEWER REPLACEMENT**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on September 28, 2016**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various locations throughout San Francisco, California and consists of pavement renovation, curb ramp installation, sewer replacement, traffic routing, and all associated work. The time allowed for completion is 469 consecutive calendar days. The Engineer's estimate is approximately \$6,550,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Lupe Arreola at 415-558-4059 for details. In accordance with Ad-

ministrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on September 14, 2016; 1:30 p.m., at 1680 Mission Street, 3rd Flr.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

9/8/16
CNS-2921461#
SMALL BUSINESS EXCHANGE



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**Contract No. 2703J (ID No. FCE17011)
VARIOUS LOCATIONS PAVEMENT
RENOVATION NO. 30**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on September 28, 2016**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various locations throughout San Francisco, California and consists of pavement renovation, curb ramp installation, drainage work, traffic routing, and all associated work. The time allowed for completion is 175 consecutive calendar days. The Engineer's estimate is approximately \$1,750,000. For more information, contact the Project Manager, Ramon Kong at 415-554-8280.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Require-

ment is **25%**. Call Lupe Arreola at 415-558-4059 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on September 14, 2016; 1:30 p.m., at 1680 Mission St., 3rd Floor.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

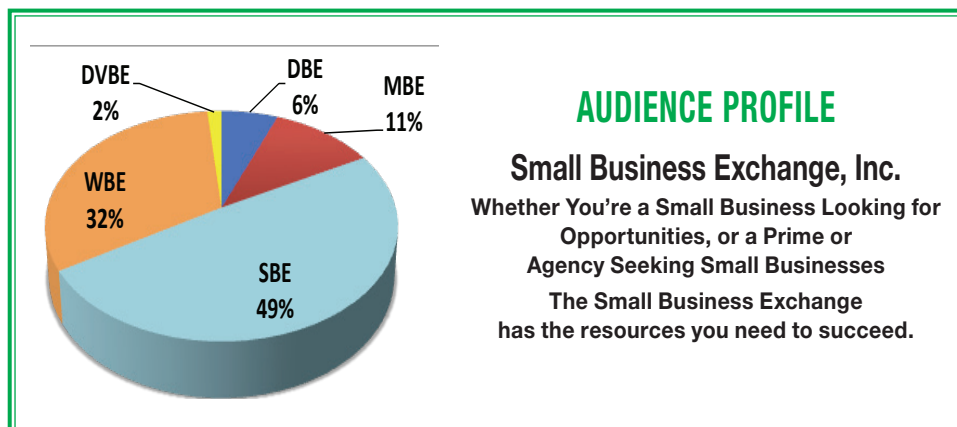
This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

9/8/16
CNS-2921443#
SMALL BUSINESS EXCHANGE



Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter

SFO

CONCESSION OPPORTUNITY AT SAN FRANCISCO INTERNATIONAL AIRPORT

San Francisco International Airport is accepting proposals for the Terminal 3 Boarding Area F and Terminal 1 Boarding Area C Food and Beverage Concession Leases. The Request For Proposals includes 6 Quick Serve Restaurant Leases and 2 Sit-Down Restaurant and Bar Leases. The terms are six years with two one-year options for the Quick Serve Restaurants, and seven years with two one-year options for the Sit-Down Restaurants. The minimum annual guaranteed rents for the first year of the Leases are between \$250,000.00 to \$1,000,000.00. The Airport intends to award the Leases to the highest-ranked, most responsive and responsible proposers. Each proposer must submit a proposal deposit in an amount between \$35,000.00 and \$125,000.00 as a guarantee that the proposer will execute a Lease if awarded. The Lease terms have been revised since the original release. Interested parties should review and make note of the changes. Small, local and disadvantaged businesses are encouraged to participate.

Proposals must be received by **2:00 p.m. on Wednesday, September 14, 2016. (San Francisco time)**

The RFP document is available online at <http://www.flysfo.com/business-at-sfo/current-opportunities>. For additional information, please contact Matthew McCormick, Sr. Principal Property Manager, Revenue Development and Management, at (650) 821-4500.

CNS-2920470#

Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372410-00

Fictitious Business Name(s):
11th State Custom Clothiers
Address
550 Montgomery Street, Basement Level, San Francisco, CA 94111
Full Name of Registrant #1
Catherine Conway, LLC (CA)
Address of Registrant #1
2240 Fillmore Street #4, San Francisco, CA 94115

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/31/2016**

Signed: **Catherine Conway**

This statement was filed with the County Clerk of San Francisco County on **8/31/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
8/31/16

9/8/16 + 9/15/16 + 9/22/16 + 9/29/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372098-00

Fictitious Business Name(s):
Atman Computer Solutions
Address
248 Magellan Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Ricky Chiu
Address of Registrant #1
248 Magellan Avenue, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/10/2016**

Signed: **Ricky Chiu**

This statement was filed with the County Clerk of San Francisco County on **8/10/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Lindsay Kimpel**
Deputy County Clerk
8/10/2016

8/18/16 + 8/25/16 + 9/1/16 + 9/8/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372056-00

Fictitious Business Name(s):
Ciao Transport Services
Address
375 Joost Avenue, San Francisco, CA 94131
Full Name of Registrant #1
Stephen T. Chau
Address of Registrant #1
375 Joost Avenue, San Francisco, CA 94131

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Stephen T. Chau**

This statement was filed with the County Clerk of San Francisco County on **8/8/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang**
Deputy County Clerk
7/27/2016

9/1/16 + 9/8/16 + 9/15/16 + 9/22/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372194-00

Fictitious Business Name(s):
Leed Services
Address
791 42nd Avenue, San Francisco, CA 94121
Full Name of Registrant #1
Derrick Lee
Address of Registrant #1
791 42nd Avenue, San Francisco, CA 94121
Full Name of Registrant #2
Ester Harris
Address of Registrant #2
791 42nd Avenue, San Francisco, CA 94121

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/17/2016**

Signed: **Derrick Lee**

This statement was filed with the County Clerk of San Francisco County on **8/17/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
8/17/2016

8/18/16 + 8/25/16 + 9/1/16 + 9/8/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372242-00

Fictitious Business Name(s):
Pedicab Events
Address
2360 Martinez Avenue, San Francisco, CA 94553
Full Name of Registrant #1
Scott Myerson
Address of Registrant #1
2360 Martinez Avenue, San Francisco, CA 94553

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/19/2016**

Signed: **Scott Myerson**

This statement was filed with the County Clerk of San Francisco County on **8/19/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
8/19/16

9/1/16 + 9/8/16 + 9/15/16 + 9/22/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372337-00

Fictitious Business Name(s):
Saucy Asian
Address
3801 17th Street, San Francisco, CA 94110
Full Name of Registrant #1
Shinn & Sons, Inc. (CA)
Address of Registrant #1
14 Vallejo Dr., Millbrae, CA 94030

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/26/2016**

Signed: **Doug Shinn**

This statement was filed with the County Clerk of San Francisco County on **8/26/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang**
Deputy County Clerk
8/26/16

9/1/16 + 9/8/16 + 9/15/16 + 9/22/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372369-00

Fictitious Business Name(s):
Veranda Travel
Address
574 Hearst Avenue, San Francisco, CA 94112
Full Name of Registrant #1
Pamela Jeung
Address of Registrant #1
574 Hearst Avenue, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/29/2016**

Signed: **Pamela Jeung**

This statement was filed with the County Clerk of San Francisco County on **8/29/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
8/29/16

9/1/16 + 9/8/16 + 9/15/16 + 9/22/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372246-00

Fictitious Business Name(s):
Wells Noble
Address
2950 Jackson Street, San Francisco, CA 94115
Full Name of Registrant #1
James So
Address of Registrant #1
2950 Jackson Street, San Francisco, CA 94115

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/19/16**

Signed: **James So**

This statement was filed with the County Clerk of San Francisco County on **8/19/2016**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang**
Deputy County Clerk
8/19/2016

8/25/16 + 9/1/16 + 9/8/16 + 9/15/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372388-00

Fictitious Business Name(s):
World Green Salad Sandwich
Address
276 Imperial Dr. Apt 6, Pacifica, CA 94044
Full Name of Registrant #1
Roberto A. Rodrigues Saldanha
Address of Registrant #1
276 Imperial Dr. Apt 6, Pacifica, CA 94044

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Roberto A. Rodrigues Saldanha**

This statement was filed with the County Clerk of San Francisco County on **8/30/16**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
8/29/16

9/1/16 + 9/8/16 + 9/15/16 + 9/22/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372468-00

Fictitious Business Name(s):
Principled Movement
Address
2130 12th Avenue, San Francisco, CA 94116
Full Name of Registrant #1
Rachel Anne Reis
Address of Registrant #1
2130 12th Avenue, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/1/2016**

Signed: **Rachel Reis**

This statement was filed with the County Clerk of San Francisco County on **9/6/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
9/6/2016

9/8/16 + 9/15/16 + 9/22/16 + 9/29/16

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0372094-00

Fictitious Business Name(s):
Nicole Janitorial
Address
1164 Fitzgerald Avenue, San Francisco, CA 94124
Full Name of Registrant #1
Roci D. Medrano
Address of Registrant #1
1164 Fitzgerald Avenue, San Francisco, CA 94124

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Roci D. Medrano**

This statement was filed with the County Clerk of San Francisco County on **8/10/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
8/10/2016

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) H Cafe
Located at **3801 17th Street, San Francisco, CA 94110**

This fictitious business name was filed in the County of San Francisco on **11/30/2015** under file **0368073**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Shinn & Sons, Inc (CA)
14 Vallejo Dr.
Millbrae, CA 94030

This business was conducted by a **A CORPORATION**
Signed: **Doug Shinn**

This statement was filed with the County Clerk of San Francisco County on **8/26/2016**.

Filed: **Alex Liang**
Deputy County Clerk
8/26/16

9/1/16 + 9/8/16 + 9/15/16 + 9/22/16

Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Steve Lippis
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

FOR CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY IN SACRAMENTO FROM AMERICAN RIVER BRIDGE TO 0.3 MILE NORTH OF ARDEN WAY UNDERCROSSING IN DISTRICT 03 ON ROUTE 51,160 CONTRACT NO. 03-OH11U4, FEDERAL AID PROJECT ACNH-P160(025) DISADVANTAGED BUSINESS ENTERPRISE GOAL ASSIGNED IS 8%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: September 20th, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Bridge, Bridge Deck Resurfacing, Clearing & Grubbing, Cold Plane, Construction Area Signs, Crack Treatment, Crash Cushions, Electrical, Erosion Control, Grind PCC Pavement, Guardrail, HMA Dike, Minor Concrete, Minor Concrete Structures, PCC Paving, Roadside Signs, Sign Structures, Striping and Pavement Markers, WPCP Prep, Vegetation Control Concrete, Trucking, Sweeping, Water Trucks, Erosion Control Materials, Imported Borrow Material, Shoulder Backing Material, Aggregate Base Material, HMA Material, RHMA Material and Tack Coat Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Kiewit

Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com

Requests quotes/bids from qualified Subcontractor, Service Providers, Consultants, and/or Suppliers seeking to participate in the City of Vacaville, Easterly Wastewater Treatment Plant Tertiary Project in Vacaville, CA.

<http://www.epa.gov> / <http://www.sba.gov> / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Easterly Wastewater Treatment Plant Tertiary Project
Project No. 850082

Owner: City of Vacaville

Bid Date: October 11, 2016 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Aggregates, Asphalt Paving, Concrete, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Minor Concrete, Clear & Grub, Canopies, Demolition, Electrical, Earthwork, Finishes, Fire Alarm & Protection System, Geotextiles, HVAC, Joint Sealant, Lime Stabilization, Masonry, Metals, Metal Building Systems, Overhead Doors, Paintings & Coatings, Piping & Valves, Structural Steel, Signage, Street Sweeping, SWPPP, Trucking & Hauling, Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due

October 7, 2016 and Quotes

NO LATER THAN October 10, 2016 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid.

Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company to be able to receive bidding information, Plans and Specifications Performance and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project.

Clean Water State Revolving Fund (CWSRF) Provisions apply Davis-Bacon Act applies

An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



U.S. Demographics Are Key To Our Economic Destiny

Continued from page 1

well as from academic researchers. For example, the United States is home to 8 million MBEs, up from 5.8 million, a 38.1 percent increase from 2007, according to the 2012 Survey of Business Owner's report. Receipts for minority-owned firms climbed from \$1.0 trillion to \$1.4 trillion during the 2007–2012 period (34.7 percent).

Commerce Department data also shows that MBEs are more likely to export than non-MBE companies, according to the U.S. Census Bureau's 2012 SBO's Special Report on Ownership Characteristics of Classifiable U.S. Exporting Firms, which reviewed 2007 data. These data-sets, in particular the explosive rate of growth of minority entrepreneurs and MBEs between 2007 and 2012, represents a strong rationale for increased investment in their sustainability.

Yet despite the dramatic demographic changes driving their growth, MBEs are not, to date, major players in the supply chain of these new technological opportunities. The escalating U.S. population and global demographic changes makes the case for why they should be—and for why an inclusive innovation ecosystem in which MBEs are able to fully engage in the creation, manufacturing and management of these amazing new products and systems is imperative.

A 2015 McKinsey & Company study gives clues as to why: the economics and management research and consulting firm analyzed nine IoT categories, including factories, vehicles, and cities, among other pillar environments; McKinsey estimated the total economic impact of new applications of products and services will be between \$4 trillion to \$11 trillion by the year 2025.

The economic gains taking place within IoT-affected industries are accompanied by another fast-moving tectonic shift: population demographic changes that are rapidly altering consumer markets and production trends in the United States and abroad.

Doing so will mean increased productivity, reducing income inequality, and creating greater social and upward financial mobility in communities that historically have been economically isolated, according to a 2015 report by the Brookings Institution.

These parallel shifts—an increasingly ethnically-diverse U.S. population, and the rapidly-transforming tech and STEM-oriented industries—present a wealth of opportunities for all American companies, including MBEs, if we are bold, creative, and pro-active enough to seize them. And it is especially urgent for our future economic health that MBEs, especially, can fully access the pipelines of creation and ownership in IoT sectors.

Since 2008, coinciding with the increase in the U.S.'s minority populations, more objects than people have been connected to the Internet through 'smart' devices. This year alone, there will be, by some estimates, 4.9 billion objects connected. This figure is expected to balloon to 50 billion by 2020. For America to stay competitive worldwide in this century and beyond, the creators and owners of these devices and services must include robust numbers of MBEs.

America's Economic Competitiveness Depends on Minority Entrepreneurs

There are several factors unique to MBEs that make many of them particularly suited for innovation environments and for shaping the on-rushing tsunami of inner-connected systems. MBEs are organic disruptors. They are adaptable, and create multiplier-effects of job gains and positive community mobility, according to Michael S. Barr, a former U.S. Treasury Department official who studied the topic for The Hamilton Project at the Brookings Institution.

These traits translate into competitive advantages in business environments, and position MBEs to succeed in the innovation ecosystem. Consider that the emergence of blockchain technology, 3D Printing (3DP), advanced manufacturing, and other innovations are creating decentralized production models comprised of small or mid-sized companies, a size designation that skews heavily toward MBEs.

According to Magnus Rentzhog, Senior Advisor of the Swedish Board of Trade, 21st Century manufacturers and related supply-chains are increasingly defined by their ability to achieve quick technological adaptability, and nimble responsiveness to market needs. The 19th Century fixture of quarter mile-long manufacturing or assembly plants like those that once dotted the American Midwest are fast disappearing.

In a recent article published by the World Economic Forum, Rentzhog wrote, "...3DP will slowly but surely transform manufacturing from large, centralized production facilities that are hierarchically managed to smaller, individual or cooperative-type operations."

The decentralized, technologically advanced manufacturing environment outlined by Rentzhog offers significant opportunities for small and medium-sized businesses, including MBEs. As technological innovations continue remaking entire aspects of manufacturing, the decentralization of systems can benefit entrepreneurs by eliminating the need for large-scale brick-and-mortar plants and high-cost infrastructure.

Looking at these factors, along with the nearly unlimited potential of commercial applications that comprise the IoT, reinforces my sense of urgency that STEM-oriented MBEs must play a key role in this fast-moving tech ecosystem. Further, an inclusive innovation ecosystem recognizes that minorities are far more than just consumers and users of products and services. And due to the increasingly urgent need for nimbleness, dynamism, and technological flexibility within our industrial sectors, America's MBEs are uniquely well-positioned to play an essential role in the IoT, not just as members of the workforce, but, importantly, as founders and owners.

Our particular demographic make-up gives us a critical competitive advantage: Data from our U.S. Census Bureau shows that America will be a 'majority-minority' nation by 2044. Our current economic footprint includes 8 million MBEs, which means that we hold the potential to greatly increase our global competitive advantage by unleashing the energies and creative acumen of minority entrepreneurs and founders.

While I envision a future of increased prosperity and wealth that is fueled significantly by minority communities, the reality is that MBEs, particularly those with STEM-based models of the sort that are swiftly remaking industries, face a host of challenges, including limited access to capital and R&D.

Policy, economic, and cultural solutions are needed in order to short-circuit long-standing impediments to MBEs. Without the full inclusion of minority entrepreneurs within the IoT and other components of the evolving ecosystem, existing disparities in employment, education, healthcare and income that presently characterizes America's population will only increase.

Visit link below for the full article:

www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1735&pageID=25

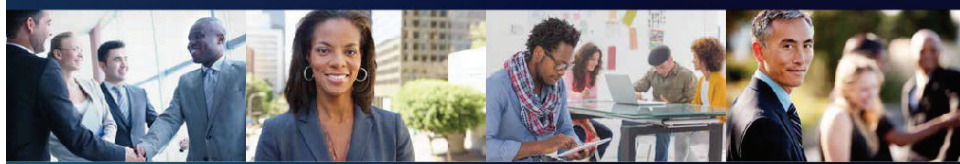
SOURCE: <http://www.mbda.gov>



Small Business and Inclusion Outreach

Project Partners In Community Outreach

- Over 30 years of history in connecting Primes, Corporations and Agencies with Small, Minority-Owned, Women-Owned, Disabled Veteran-Owned and DBE firms.
- "Vetted" Database including businesses certified by federal, state or local jurisdictions
- National trade / focus publications to community businesses and stakeholders
- Expertise in Diversity Outreach to identify firms, promote outreach events, and handle registration details.
- Archived search results



Small Business Exchange, Inc. 795 Folsom Street 11th Floor, San Francisco, CA 94017 Phone: 415-778-6250 Toll Free: 800-800-8534 Fax: 415-778-6255 Email: sbe@sbeinc.com Website: sbeinc.com

SUMMARY

- SBE knows that effective implementation involves both 'high tech' and 'high touch' – our service oriented approach helps achieve larger objectives, no matter what the objective.
- Effective use of TECHNOLOGY tools, combined with human oversight and in-depth knowledge of REGULATIONS creates consistent, targeted, appropriate outreach to potential client/customers.
- Proactive documentation provides comprehensive evidence of activities, spending, multi-tier subcontractor participation, and adherence to CODE AND REGULATION specifics, if ever needed.
- Personal contact through email invitations and phone calls increases response, builds trust, and expands awareness of client efforts.
- Publication lends credibility, and provides valuable project and community information, leading to greater visibility and positive good will for client.

SUBSCRIBE TODAY

1 year subscription
\$250.00

Call for more information
800-800-8534

- Access up-to-date business news
 - Utilize SBE Bid services
 - Utilize business resources



Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: STEVE LIPPIS
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS CONTRACT NO. 03-4F0604 ROUTE 5 IN GLENN COUNTY IN AND NEAR WILLOWS FROM THE COLUSA COUNTY LINE TO 0.2 MILE NORTH OF COUNTY ROAD 28, Federal Aid Project ACNHI-0057(098), DBE Goal Assigned is 8%

OWNER:
STATE OF CALIFORNIA –
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

****REVISED****

BID DATE: SEPTEMBER 22nd, 2016 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Barrier Rail Sub, Clearing and Grubbing/Demolition, Construction Area Sign, Crash Cushion, Electrical, Erosion Control, MBGR, Minor Concrete, Minor Concrete Structure, Pavement Milling, Roadside Signs, Rumble Strip, Striping, Survey/Staking, SWPPP/Water Pollution Control Plan Prepare, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Kiewit

Kiewit Infrastructure West Co.
10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816, Fax: (562) 490-8644
Contact Paola Ryan at paola.ryan@kiewit.com

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from Disadvantaged Business Enterprises (DBE) firms, including Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firm (LSAF), Historically Underutilized Business (HUB) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBEs must be certified by one of the following agencies prior to bid opening: The US Environmental Protection Agency (USEPA), The Small Business Administration (SBA), Department of Transportation's State Implemented DBE Certification Program (with U.S. citizenship), Tribal, State and Local governments, or an independent private certifying organization.

Project Owner: Eastern Municipal Water District
Project Name: Audie Murphy Road Sewage Lift Station
Project Location: Approximately 200 feet from the Intersection of Old Newport Road and Audie Murphy Road.

Project Bid Date: September 29, 2016 at 10:00 a.m. PST

Project Description:

The work comprises furnishing all materials necessary for construction of the complete and operable Audie Murphy Road Sewage Lift Station in accordance with these Specifications and the Contract Drawings. Contractor shall perform all earthwork (including grading, importing select fill material and backfill material, dewatering, treatment of dewatering groundwater, disposal of dewatering groundwater, trenching, shoring, bedding, and backfilling); connect to existing force mains and gravity sewers; furnish and install standby generator and appurtenances; connect to existing potable waterline and construct water service to lift station; construct lift station wet well structure and bypass manhole and furnish and install all lift station components including all mechanical equipment, piping, electrical controls, electrical service, motor control center, air conditioning system, pullboxes, conduit, wiring, and appurtenances; masonry block control building; furnish and install air phase odor control system; protect in place or remove and replace all existing utilities and public and private improvements; perform all site work including construction of asphalt concrete pavement; construction of site walls, driveways, and gates; and perform testing of all equipment, piping, and appurtenances.

Kiewit is requesting quotes in the areas described, but not limited to:

Aggregate, dewatering, ductile iron pipe, reinforced concrete pipe, clay pipe, manhole material, fences/gate/guardrail, ready mix supply, concrete reinforcing installation, precast concrete, masonry work, metals, stainless steel pipe, sheet metal roofing, louvers and vents, sewage and sludge pump, measurement and control instrumentation, bolts and gaskets, hangers and support, valves, HVAC, electrical work, and generator assemblies.

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Subcontractors performing any on-site work must be signatory to the appropriate union labor agreements that govern its work. Plans and specifications are available at the address listed above or provided to you through Kiewit's electronic use of SmartBidNet by contacting us.

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For information, assistance or questions regarding the project, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact Paola Ryan.

Kiewit Infrastructure West Co.
is an Equal Opportunity Employer.
We encourage qualified women, minorities, veterans, individuals with disabilities, and others to apply

With SBE you can:

FIND
Subcontractors, Vendors,
and Suppliers

REACH
Diverse Audiences

ADVERTISE
Sub-Bid Request Ad
Public Legal Notices
Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com